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U.S. Department of Agriculture.

FALL 1923

Wholesale Trade List

of

The CONARD & JONES CO., Inc.

ROBERT PYLE, Pres. ANTOINE WINTZER, Vice Pres.
R. T. SATTERTHWAIT, Sec'y.

WEST GROVE, PA.

For over 50 years
the Home of Roses
and other good plants

LOCATION

ON THE SCENIC INTERSTATE HIGHWAY

(40 miles) from Philadelphia to Baltimore (60 miles)

ALSO

On the Pennsylvania R. R. (Octoraro Division)

ALSO

Electric and Omnibus connections from

Kennett Square	6 miles
Wilmington, Del.	18 "
West Chester	20 "

Members of American Association of Nurserymen: All quotations, prices, contracts and grading both for purchase or sale are based on HORTICULTURAL STANDARDS adopted by this Association, June, 1923.

Freight, Express, Telegraph Offices and Telephone (No. 9) all at West Grove, Pa.

WE SOLICIT YOUR BUSINESS

INVITE CORRESPONDENCE AND INSPECTION OF OUR STOCK

OUR TERMS ARE AS FOLLOWS:

PRICES—This list is intended for those "in the trade" only and prices herein are net F. O. B. West Grove and supersede previous issues. We reserve the right to advance prices without notice. We sell 250 of a kind, at 1000 rate, 25 at 100 rate and 5 at 10 rate. We have abundant testimony from purchasers who are pleased with our goods which make good.

PACKING—We not only grow good stock, but packing also has the personal attention of our Secretary who "knows how." We pack in boxes or bales and charge for only the cost of material on basis of schedule below.

TERMS—We are glad to grant 30 to 60 days time for payment of bills to all responsible parties, but parties we do not know, who have no commercial rating, must send remittance with order, or a guarantee signed by some bank or someone of known responsibility to be sure of securing goods selected. If references are sent, we will confer with them and after hearing favorably, if goods selected are still unsold, we will enter the order as requested, but we will not enter orders or ship goods until we know the customer is responsible.

COMPLAINTS—Should there be any reason for complaint, we must be notified on receipt of goods, otherwise we cannot entertain it. We make it a point to give all reasonable claims proper consideration.

ORDERS—Are accepted on condition that they shall be void should any injury befall the stock from frost, or other cause over which we have no control.

VARIETIES—In ordering please state whether or not substitution will be permitted in case we should be short of any sort wanted.

GUARANTEE OF GENUINENESS—While we exercise the greatest care to have all our plants genuine and reliable, and hold ourselves prepared to replace on proper proof, all that prove untrue, we do not give any warranty, expressed or implied; and in case of any error on our part, it is mutually agreed between the purchaser and ourselves that we shall not at any time be held responsible for a greater amount than the original price of the stock.

We guarantee all our stock to be in good condition on leaving our hands, but we do not guarantee it to grow under all conditions, nor do we make up any loss whatever due to climate effects, or after culture on the part of the purchaser, and the risks of transporation are to be borne by purchaser.

TO OUR CUSTOMERS—On all orders placed with us, stock is sold at the nurseries without freight allowance. The plants become your property upon delivery of them to the Transportation Co., and we cannot be responsible for loss, damage or delay in transit. Your recourse is with the Transportation Co., and not with us. If plants arrive in bad condition, before receipting for them, require the Station Agent to note same on the freight or express receipt, then make your claim on the Transportation Co. If you accept shipments short of what is enumerated on our invoice, or in bad condition without proper notation on freight or express receipt, the loss will be yours. Every assistance in our power will be cheerfully rendered you to trace and recover lost goods and collect damages.

BOXING—Boxing cost is charged on following basis:

SIZE IN FEET	PRICE	SIZE IN FEET	PRICE
10 x 2½ x 2½	$4.50	5 x 2½ x 2½	$2.50
10 x 1½ x 1½	2.75	4 x 2½ x 2½	2.10
8 x 2½ x 2½	4.00	4 x 2 x 2	1.50
6 x 2½ x 2½	3.50	4 x 1½ x 1	1.25
6 x 2 x 2	2.50	4 x 1½ x 1½	1.50
6 x 1½ x 1½	1.75	4 x 1 x 1	1.10
5 x 1½ x 1½	1.50		

REFERENCES—Dunn, Bradstreet or any leading American Nurseryman.

TO WHOM IT MAY CONCERN:

AUGUST 29, 1923

It affords us pleasure to testify to the high character and standing of The Conard & Jones Company. It is composed of practical, up-to-date nurserymen and Rose specialists. In our opinion, any statement they may make or any agreement into which they may enter can be absolutely relied upon.

THE NATIONAL BANK OF WEST GROVE, PA.

WHOLESALE PRICE LIST

FOR FALL 1923

VARIETY	SIZE	PRICE			
FIELD SHRUBS		1	10	100	1000
BUDDLEIA VARIABILIS MAGNIFICA, 1 yr. (BUTTERFLY BUSH)	12 -18 in.	$0.25	$2.00	$18.00	
CALYCANTHUS FLORIDUS (Sweet Shrub)	2½- 3 ft.	.30	2.75	25.00	
CALYCANTHUS FLORIDUS (Sweet Shrub)	1½- 2 ft.	.25	2.25		
CALLICARPA PURPUREA (PURPLE TINTED)	3 - 4 ft.	.20	1.75	15.00	
CALLICARPA PURPUREA (PURPLE TINTED)	2 -2½ ft.	.35	3.00	25.00	
DEUTZIA CRENATA FLORA PLENA	2 -2½ ft.	,20	1.75	15.00	
DEUTZIA CRENATA FLORA PLENA	2½-3 ft.	.25	2.00	18.00	
DEUTZIA GRACILIS (Bushy)	8 -12 in.	.25	2.00	17.50	$150.00
DEUTZIA GRACILIS ROSEA, 1 yr.	12 -18 in.	.25	2.00		
DEUTZIA GRACILIS ROSEA	2½- 3 ft.	.40	3.00	25.00	200.00
DEUTZIA LEMOINI	2 -2½ ft.	.35	3.00	25.00	
DEUTZIA LEMOINI	2½- 3 ft.	.40	3.50	30.00	
DEUTZIA LEMOINI	3 - 4 ft.	.50	4.00	35.00	300.00
★DEUTZIA MAGNIFICA	3 - 4 ft.	,30	2.50	20.00	
★DEUTZIA MAGNIFICA	4 - 5 ft.	.35	3.00	27.50	
DEUTZIA, PRIDE OF ROCHESTER	2 -2½ ft.	.25	2.00	15.00	
DEUTZIA, PRIDE OF ROCHESTER	2½- 3 ft.	.30	2.50	20.00	
DEUTZIA, PRIDE OF ROCHESTER, TRANS.	4 - 5 ft.	.40	3.50	30.00	
EUONYMOUS JAPONICA	6 - 8 in.	.15	1.25	10.00	
EUONYMOUS JAPONICA	12 -18 in.	.20	1.75	15.00	
HIBISCUS, ALTHEA BANNER	3 - 4 ft.	.30	2.50	22.50	200.00
HIBISCUS, ALTHEA DOUBLE PINK, 3 yr.	3 - 4 ft.	.30	3.50	22.50	200.00
HIBISCUS, ALTHEA JEANNE D'ARC	2½- 3 ft.	.25	2.00	17.50	
HYDRANGEA ARBORESCENS GRAND. ALBA, 3 yr. (Bushy)	2½- 3 ft.	.60	5.00	45.00	
HYDRANGEA PANIC. GRAND, 1 yr.	9 -12 in.	.25	2.00	15.00	
LONICERA MORROWI	1½- 2 ft.	.20	1.50	12.50	
LONICERA MORROWI, 2 yr.	2½- 3 ft.	.25	2.25	20.00	
LONICERA MORROWI, 3 yr	3 - 4 ft.	.30	2.75	25.00	
PHILADELPHUS AVALANCHE (Mock Orange)	12 -18 in.	.25	2.00	15.00	
PHILADELPHUS AVALANCHE	3 - 4 ft.	.35	3.00	25.00	
PHILADELPHUS AVALANCHE, 3yr.	4 - 5 ft.	.40	3.50	30.00	
PHILADELPHUS BOUQUET BLANC	1½- 2 ft.	,20	1.50	12.00	
PHILADELPHUS BOUQUET BLANC	2½- 3 ft.	.30	2.75	25.00	
★PHILADELPHUS VIRGINAL (New) 1 to 2 branch	12 -18 in.	.75	6.00	50.00	
★PHILADELPHUS VIRGINAL, 3 yr. (New)		1.25	10.00		

FIELD SHRUBS—Continued

VARIETY	SIZE	PRICE 1	10	100	1000
SPIREA ANTHONY WATERER	8 -10 in.	$0.25	$1.75	$15.00	
SPIREA ANTHONY WATERER	18 -24 in.	.25	2.00	18.00	
SPIREA ANTHONY WATERER	2 ft. even	.30	2.25	20.00	
SPIREA VAN HOUTTEI (VAN HOUTTE'S BRIDAL WREATH)	4 - 5 ft.	.30	2.75	25.00	
SYMPHORICARPOS RACEMOSUS (Snowberry)	2 - 2½ ft.	.30	2.50	22.00	
SYRINGA, LILAC, PERSIAN PURPLE	2½- 3 ft.	.40	3.50	30.00	
VIBURNUM TOM. PLIC. JAPAN SNOWBALL	2 - 2½ ft.	.40	3.75	35.00	
WEIGELIA, EVA RATHKE	12 -18 in.	.35	3.00	25.00	
WEIGELIA, EVA RATHKE	2 - 2½ ft.	.50	4.00	35.00	
WEIGELIA, EVA RATHKE	2½- 3 ft.	.50	4.25	40.00	
WEIGELIA ROSEA, 2 yr.	18 -24 in.	.30	2.75	25.00	
WEIGELIA ROSEA, 3 yr. (Bushy)	12 -18 in.	.35	3.00	27.00	

EVERGREENS. B. & B. 15c EACH EXTRA

THUYA OCCIDENTALIS	12 -18 in.	.90	7.50	50.00	
THUYA PYRAMIDALIS, TRANSPLANTED PLANTS	6 - 8 in.	.90	7.50	60.00	
THUYA PYRAMIDALIS, TRANSPLANTED PLANTS	2 - 2½ ft.	1.50	12.50	100.00	
THUYA PYRAMIDALIS	3 - 4 ft.	2.00	17.50	150.00	
THUYA SIBERICA, TRANSPLANTS, BUSHY	12 -18 in.	.90	7.50	60.00	
THUYA VERVAENEANA	18 in.	.90	7.50	50.00	
RETINOSPORA FILIFERA, TRANSPLANTS	24 in.	1.50	10.00	75.00	
RETINOSPORA FILIFERA, TRANSPLANTS	3 ft.	2.00	18.50	175.00	
JUNIPERUS PFITZERIANA	8 -12 in.	.90	7.50	50.00	
JUNIPERUS PFITZERIANA	12 -18 in.	1.00	8.50	60.00	

HEDGE PLANTS

BERBERIS WILSONII	12 -18 in.	.75	5.00	40.00	
BUXUS SEMPERVIRENS SUFFRUTICOSA, Field grown (Box Edging)	4 - 6 in.		1.50	12.00	$100.00
BUXUS SEMPERVIRENS SUFFRUTICOSA	6 - 8 in. field		1.75	15.00	130.00
★BOX BARBERRY, 1 yr. Field grown			1.20	10.00	90.00
★BOX BARBERRY, 2 yr. Field grown			1.50	14.00	125.00
★BOX BARBERRY, 3 yr. Field grown			2.00	18.00	160.00
★BOX BARBERRY 4 yr. Field grown				35.00	
★LIGUSTRUM IBOLIUM (New Hardy Privet)	12 -18 in.	.40	3.00	25.00	200.00
BARBERRY THUNBERGII grown from cuttings	9 -12 in.			11.00	100.00
BARBERRY THUNBERGII	18 -24 in.			24.00	220.00
BARBERRY THUNBERGII seedlings	9 -12 in.			12.00	100.00
BARBERRY THUNBERGII	12 -18 in.			15.00	130.00
BARBERRY THUNBERGII	18 -24 in.			25.00	225.00

WHOLESALE PRICE LIST

FOR FALL 1923

VARIETY	SIZE	PRICE			
FIELD VINES		1	10	100	1000
AKEBIA QUINATA, 2 yr.	3 - 4 ft.	$0.30	$2.50	$20.00	$180.00
AKEBIA QUINATA, 3 yr.	3 - 4 ft.	.35	3.00	25.00	225.00
AMPELOPSIS QUINQUEFOLIA (American Ivy)	12 -18 in.	.25	1.75	12.00	
AMPELOPSIS VEITCHII (Japan Ivy), 1 yr.	12 -18 in.	.20	1.50	12.00	
CELASTRUS SCANDENS, 1 yr.	8 -12 in.	.25	2.00	15.00	
CELASTRUS SCANDENS, 2 yr.	3 - 4 ft.	.30	2.50	20.00	
CELASTRUS SCANDENS, 3 yr.	3 - 4 ft.	.35	3.00	25.00	
CLEMATIS PANICULATA, 1 yr.	12 -18 in.	.25	1.50	12.00	100.00
CLEMATIS PANICULATA, 3 yr.	1½- 2 ft.	.30	2.75	25.00	
EUONYMOUS RADICANS, 2 yr.	12 -18 in.	.25	2.00	18.00	
EUONYMOUS RADICANS VARIEGATA, 2 yr.	12 -18 in.	.25	2.00	18.00	
LONICERA CHINENSIS PURPUREA, HONEYSUCKLE	2 - 2½ ft.	.25	2.00	18.00	
LONICERA CHINENSIS PURPUREA, HONEYSUCKLE	3 - 4 ft.	.30	2.50	20.00	
LONICERA JAPONICA AUREA RETICULATA HONEYSUCKLE, 2 yr.	1 - 1½ ft.	.25	2.00	15.00	
LONICERA JAPONICA AUREA RETICULATA HONEYSUCKLE, 3 yr.	3 - 4 ft.	.30	2.50	20.00	
LONICERA JAPONICA HALLEANA, 2 yr.	2 -2½ ft.	.30	2.50	20.00	175.00
LONICERA JAPONICA HALLEANA, 3 yr.	2½- 3 ft.	.35	3.00	25.00	225.00
LONICERA HENDERSONII, 2 yr.	2 -2½ ft.	.20	1.75	15.00	
LONICERA HENDERSONII, 3 yr.	3 - 4 ft.	.35	3.25	30.00	
LONICERA HECKROTTI, 2 yr.	1½- 2 ft.	.25	2.25	20.00	180.00
LONICERA HECKROTTI, 3 yr.	2 -2½ ft.	.30	2.75	25.00	225.00
LONICERA RED CORAL, 2 yr.	2 -2½ ft.	.30	2.75	25.00	
LYCIUM BARBARUM (Matrimony Vine), 3 yr.	3 - 4 ft.	.25	2.00	15.00	
WISTARIA MAGNIFICA, 2 yr.	2 - 3 ft.	.30	2.75	25.00	200.00
WISTARIA MAGNIFICA, 1 yr.	12 -18 in.	.25	2.00	18.00	

DAHLIAS, UNDIVIDED CLUMPS

A. D. LIVONI (Show), Soft pink	12.00	.....
JACK ROSE (Decorative), Velvety crimson	12.00	.....
ROSE PINK CENTURY (Single), Rose pink	12.00	.....

ROSES—SPECIES

VARIETY	SIZE	PRICE 1	10	100
HUGONIS ROSE, 2 yr.		$1.25	$10.00	$90.00
Extra Size, 3 yr.		2.00	17.50	150.00

Some people say we have put this rose on the map. Of one thing we are certain, it surely has come to stay.

Prized for its very early bloom, for it keeps the Tulips company. One of the first refreshing glimpses of spring after dreary Winter. Where they prize it most of all is in the cold countries where other Roses freeze. Earnest Hemming, Editor of National Nurserymen, reported it standing unharmed through a winter that had killed Harison's Yellow.

L. H. Lake, of Marshfield, Wisconsin sent us three branches fully leafed out after standing a "Winter of 40 degrees below zero 3 times."

We have some of the finest plants we've ever sent out.

"It is an upright-growing shrub with slender and spreading branches on which the fragrant flowers are borne in yard-long sprays of soft yellow. As I write in mid-November, the foliage is still on the shrub and has assumed a dark purple tint."—Report by Plant Explorer E. H. Wilson of the Arnold Arboretum, where this wonderful Rose may be seen blooming early in May.

ROSES—CLIMBERS

		1	10	100	1000
AMERICAN PILLAR. Pink	3 - 4 ft.	$0.50	$4.00	$30.00	
DR. W. VAN FLEET. Flesh pink, 1 yr. field plants	1 - 1½ ft.	.40	3.00	25.00	
DR. W. VAN FLEET. Flesh pink, 2 yr. field plants	2½- 3 ft.	.50	4.50	35.00	
DOROTHY DENNISON. 3 yr., Salmon pink	3 - 4 ft.	.40	3.00	20.00	
DOROTHY PERKINS. 2 yr., Pink	3 - 4 ft.	.30	2.50	20.00	$180.00
DOROTHY PERKINS. White, 1 yr. field plants	1 - 1½ ft.	.35	2.00	15.00	
EXCELSA. Carmine lake, 1 yr. field plants	1 - 1½ ft.	.35	2.00	15.00	
HIAWATHA. Brilliant red, 1 yr. field plants	2 - 3 ft.	.35	2.00	15.00	
HIAWATHA. 2 yr.	3 - 4 ft.	.30	2.50	20.00	
HIAWATHA. 3 yr.	4 - 5 ft.	.40	3.00	25.00	
LADY GAY. Soft pink, 1 yr. field plants	2 - 3 ft.	.35	2.00	15.00	125.00
LADY GAY. Soft pink, 2 yr.	3 - 4 ft.	.30	2.50	20.00	
LADY GAY. Soft pink, 3 yr.	3 - 4 ft.	.50	4.00	30.00	250.00
MAY QUEEN. Clear pink, 3 yr.	3 - 4 ft.	.40	3.00	25.00	
RUBY QUEEN. Ruby red, 3 yr.	3 - 4 ft.	.50	4.00	30.00	250.00

NOTE—Above roses will be shipped with the tops trimmed in the usual fashion.

Patrons who require all branches uncut are asked to so specify when ordering and remit $2.00 extra per hundred to above rates.

FOR LINING OUT

VARIETY	SIZE	PRICE 100	PRICE 1000
CLIMBING ROSES			
EXCELSA	2½ inch pot plants	$9.00	$75.00
WICHURAIANA	2½ inch pot plants	9.00	75.00
DOROTHY PERKINS	2½ inch pot plants	9.00	75.00
SHRUBS			
BARBERRY WILSONII	2½-inch pot plants	12.00	100.00
COTONEASTER HORIZONTALIS	3 -inch pot plants	15.00	125.00
COTONEASTER HORIZONTALIS	2½-inch pot plants	12.00	100.00
VIBURNUM PLICATUM	3 -inch pot plants	10.00	90.00
EVERGREENS			
RETINOSPORA PLUMOSA	2½-in. pot	10.00	90.00
RETINOSPORA PLUMOSA AUREA	2½-in. pot	10.00	90.00
THUYA PYRAMIDALIS	2½-in. pot	10.00	90.00
THUYA SIBIRICA	2½-in. pot	10.00	90.00
RED CEDAR	3 -in. pot	10.00	90.00
BUXUS SEMPERVIRENS	3 -in. pot	10.00	90.00
BUXUS SEMPERVIRENS	2½-in. pot	8.00	75.00
HARDY VINES			
AMPELOPSIS VEITCHII	2½-in. pot	7.00	60.00
CLEMATIS PANICULATA	2½-in. pot	6.00	50.00
ENGLISH IVY (Hedera Helix)	2½-in. pot	7.00	60.00
EUONYMUS RADICANS	3 -in. pot	9.00	75.00
EUONYMUS RADICANS VARIEGATA	3 -in. pot	9.00	75.00
MISCELLANEOUS			
DELPHINIUM BELLADONNA	2½-in. pot	10.00	90.00
EUONYMUS JAPONICA	3 -in. pot	12.00	100.00
HEMEROCALLIS (Tawny Day Lily)	field roots	7.50	65.00
LEMON, AMERICAN WONDER	3 -in. pot	12.00	100.00
VINCA VARIEGATA	2½-in. pot	6.00	50.00

Rosa Hugonis

HAS COME TO STAY

For several years it has been successfully sold at retail for $5. Last year we sold out. Order your supply early.

Tested and Found Worthy

The Conard & Jones Co.: May 13, 1922.

Hugonis is in full bloom and it is just wonderful.

THOS. J. WADE, *Commissioner of Parks,* New Rochelle, N. Y.

Hugonis is Comfortable at 40° Below Zero

The Conard & Jones Co.: May 18, 1922.

We are sending you a stalk or cane of last year's growth of *Rosa Hugonis* that you may view it after it had withstood several tests of 30 to 40 degrees of temperature below zero here at Marshfield. *Rosa Hugonis* should become one of our most valuable hardy out-of-doors roses. Its color is ideal, giving cheer and gladness to a belated spring, following our long and severe winters.

A. H. LAKE, Marshfield, Wisconsin.

The Conard & Jones Co.: June 28, 1922.

I have one of the first Hugonis Roses you sold and it is a wonderful plant, the gem of my whole collection. We had a temperature of 6 below zero last winter and the tips did not freeze back more than one quarter of an inch.

E. A. UPTON, *Landscape Gardener,* Detroit, Mich.

The Conard & Jones Co.: October 24, 1921.

My Hugonis planted late in 1919, now shows four canes, 6 feet tall and others of 3 and 4 feet. A really beautiful bush. I anticipate a fine display in 1922.

E. W. HANEY, East Mauch Chunk, Pa.

COMMONWEALTH OF PENNSYLVANIA

Department of Agriculture, Bureau of Plant Industry

NURSERY CERTIFICATE No. 5 (Resident).

THIS IS TO CERTIFY, That the nursery premises of THE CONARD & JONES CO., West Grove, Pa., including 50 acres of stock have been officially inspected and passed in accordance with the provisions of an Act of Legislature approved the 29th day of June, 1917, and as amended and approved April 26, 1921.

SEAL

Permission is hereby granted this nursery to sell and ship nursery stock which has been officially inspected for the year ending September 30, 1924; provided that a tag on which a copy of this certificate is printed must be attached to each package, bundle, bale, box, or carload lot so shipped.

This certificate is void after October 1st, 1924, but may be revoked for cause.

Issued at the State Capitol, Harrisburg, Pa., August 15, 1923.

C. H. HADLEY, Director